

# The Ultimate Checklist for Selling Your Home

## Outside - Curb Appeal

- Spruce, trim and keep it green!
- Keep the yard mowed, and edges trimmed.
- Pick up debris and old newspapers every day.
- Plant some color or get some potted flowers.
- Trees and shrubs should be trimmed and pruned.
- Take down Christmas lights.
- Fight the spider webs. Brush them down and clean up every week.
- Porches, steps, balconies, patios and other extensions of the house should be swept and kept uncluttered.
- Paint or clean the front door.
- Make sure the front doorbell is in good working order.
- Make sure the front door and screen door work perfectly.
- Touch up trim with paint, if needed.
- Open blinds and curtains. Leave lights on, especially in dark hallways and bathrooms.
- Remove all toys, bicycles, tools, unsightly patio furniture, and trash out of the yard.
- Put unused automobiles in the garage or store them somewhere else.
- If neighbors are friendly and cooperative and they need to remove debris from their yard, ask for their cooperation. Usually they are helpful.
- Cover exposed soil with mulch or bark.
- Clean up after pets daily.



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## Throughout the House

- Touch up or re-paint where needed inside.
- Repair or replace any loose or damaged wallpaper.
- Clean or replace carpet if it does not clean up well.
- Have home professionally cleaned including windows, blinds, oven, and screens, light bulbs and light fixtures.
- Keep vacuumed and dusted.
- Spray home with “smell nice” or try boiling a cinnamon stick in a pot of water before showings to make the house smell clean and fresh
- Keep the inside temperature comfortable for you visitors. Keep the A/C on during the summer and heat on during the winter.
- Open the blinds and curtains. Leave lights on, especially in dark hallways and baths.
- Remove clutter from each room to visually enlarge them.
- Remove or hide excess extension cords and exposed wires.
- Put family photos in storage.
- Repair or replace damaged banisters and handrails.
- Improve traffic flow through every room by removing unnecessary furniture.
- Open doors to areas you want potential buyers to see such as walk-in closets, pantries, etc.



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## In the Kitchen

- Clear as many items from the kitchen counters as possible, including small appliances. It makes the kitchen look much bigger!
- No dirty dishes in the sink.
- Highlight an eat-in area in your kitchen with a table set for a meal.

## In the Bedrooms

- Keep the beds made.
- Organize the closets and remove unnecessary items. Put them in storage if necessary.
- Put away toys and other items that are laying around on the floor, beds, etc.

## In the Bathrooms

- Keep toilet lids down.
- Clear as many items from the counters as possible.
- Do not leave soiled towels laying around.
- Put out fresh towels and decorative soaps.
- Replace shower curtains and keep them clean.
- Re-caulk the tub or shower if not sparkling white.

## Pets

- Make your pets as comfortable as possible through the hustle and bustle of visitors. This makes possible buyers more comfortable as well. For example, keep dogs in a crate or in the garage while the house is being shown.
- Make sure birds, snakes, etc. are properly secured in their habitats.
- Hang a sign to inform people not to let cats or dogs in or out. *Or, if you have a good realtor like Guthrie Group Homes, they can provide one for you!*



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